

WEDA

Eastern Chapter Annual Meeting

Revitalization of the Working Port of Boston

October 10, 2017

The Port of Boston is Vital to the Regional Economy

The Port of Boston: A Major Contributor to the Regional Economy

- \$4.6B economic impact
- 50,000 total jobs
 - 7,000 direct jobs
- Federal tax revenues of \$203M
- State & local tax revenues of \$136M
- 1,600 businesses use the port

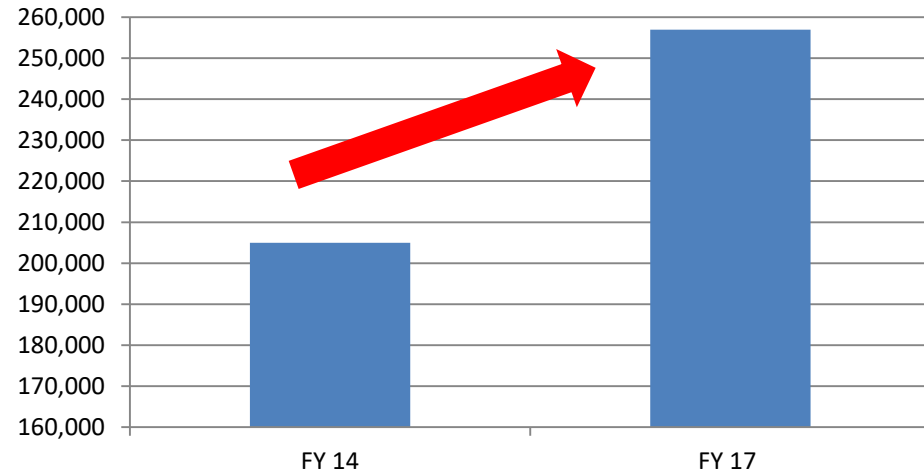
The Port Compared to Boston's Largest Employers

Entity	Employees
Mass. General	14,752
Brigham&Women's	11,229
Boston University	9,783
Children's Hospital	7,903
State Street	7,800
Port of Boston	7,091
Beth Israel	6,695
Fidelity	5,500
Harvard Graduate Schools	5,132
Northeastern	4,484

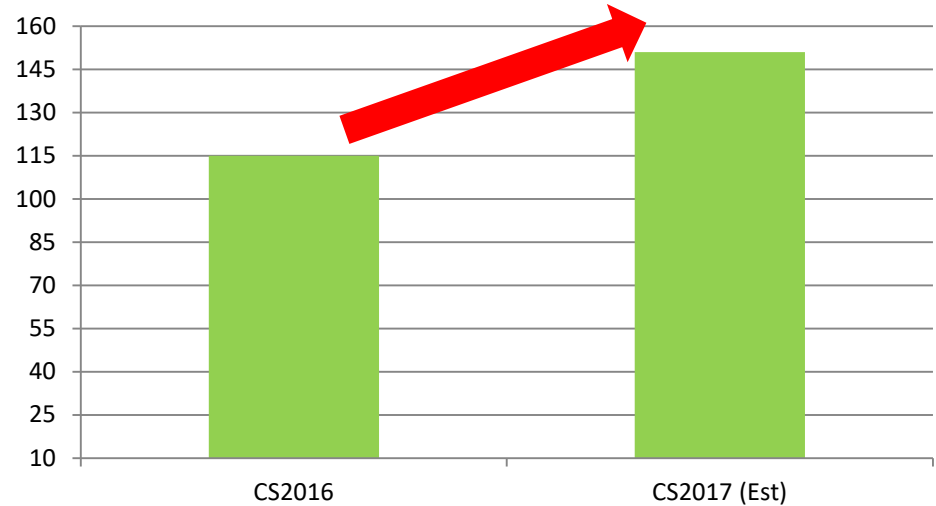
Source: Boston Redevelopment Authority, Largest Employers in the City of Boston, November 2013. Martin Associates, Economic Impact of the Port of Boston, 2014.

Economic Activity at the Working Port

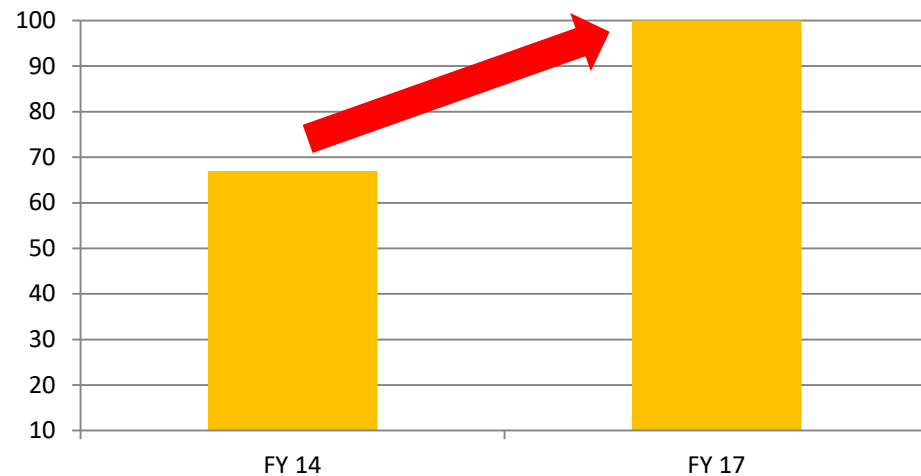
Total TEUs at Conley Terminal



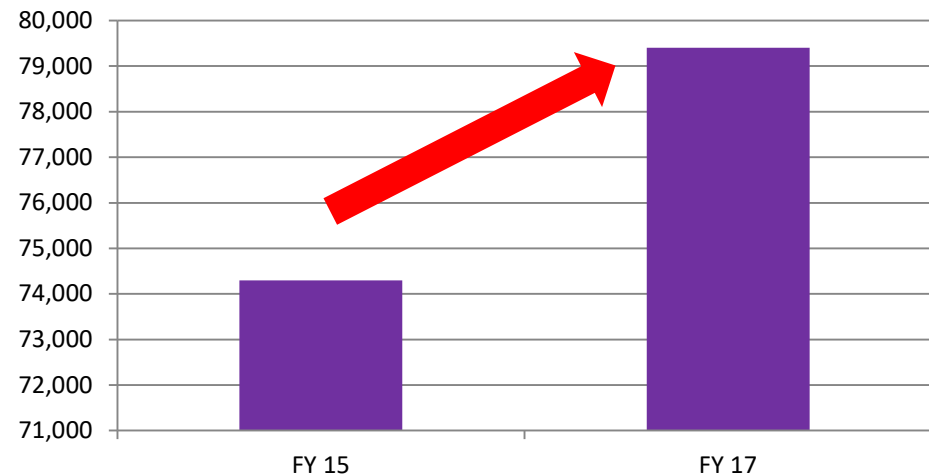
Total Ship Calls at Flynn Cruiseport Boston



Fish Pier Seafood Space Occupancy Percentage



Total Cars Processed at Autoport

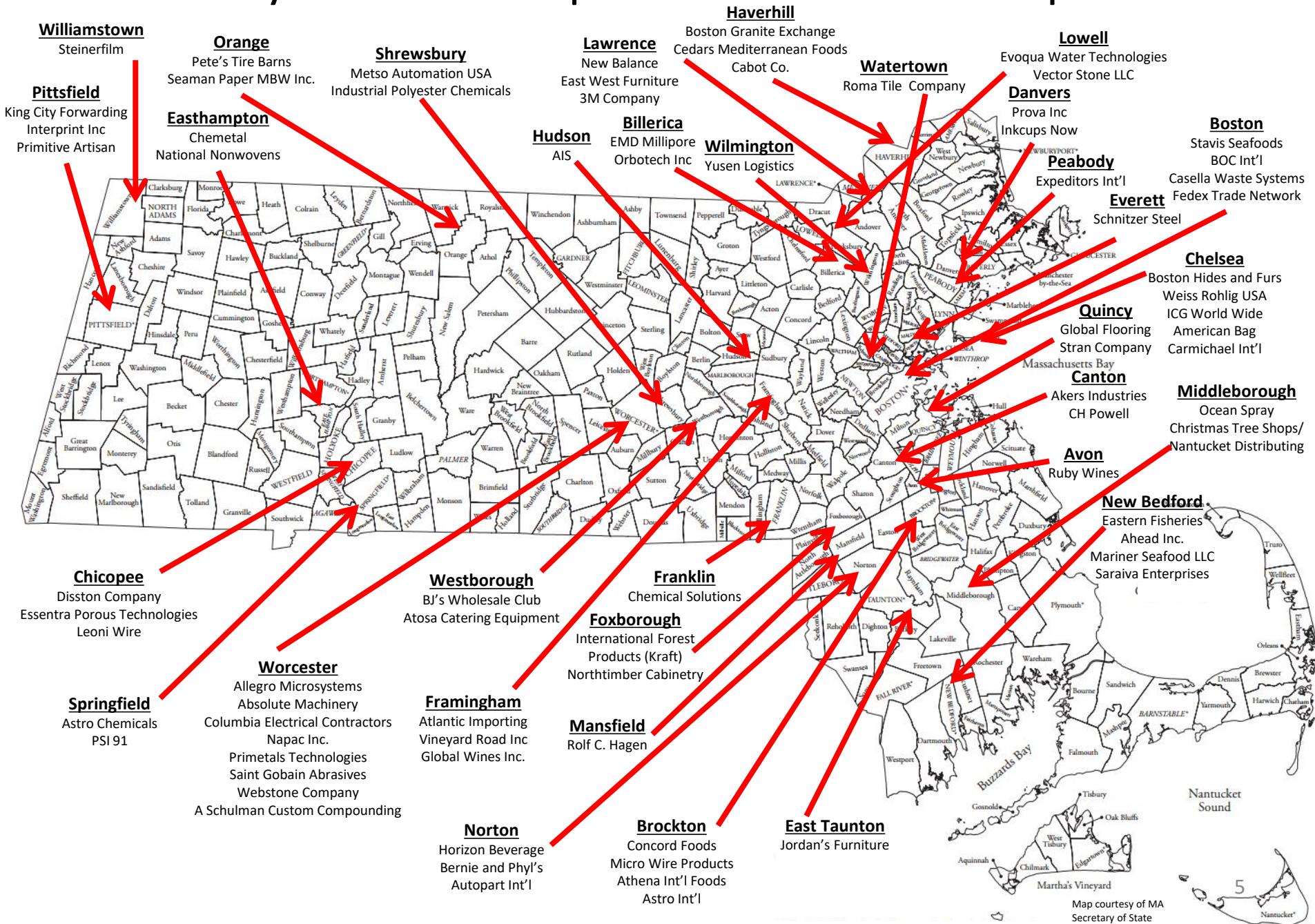


Conley Terminal is New England's Only Full-service Container Terminal

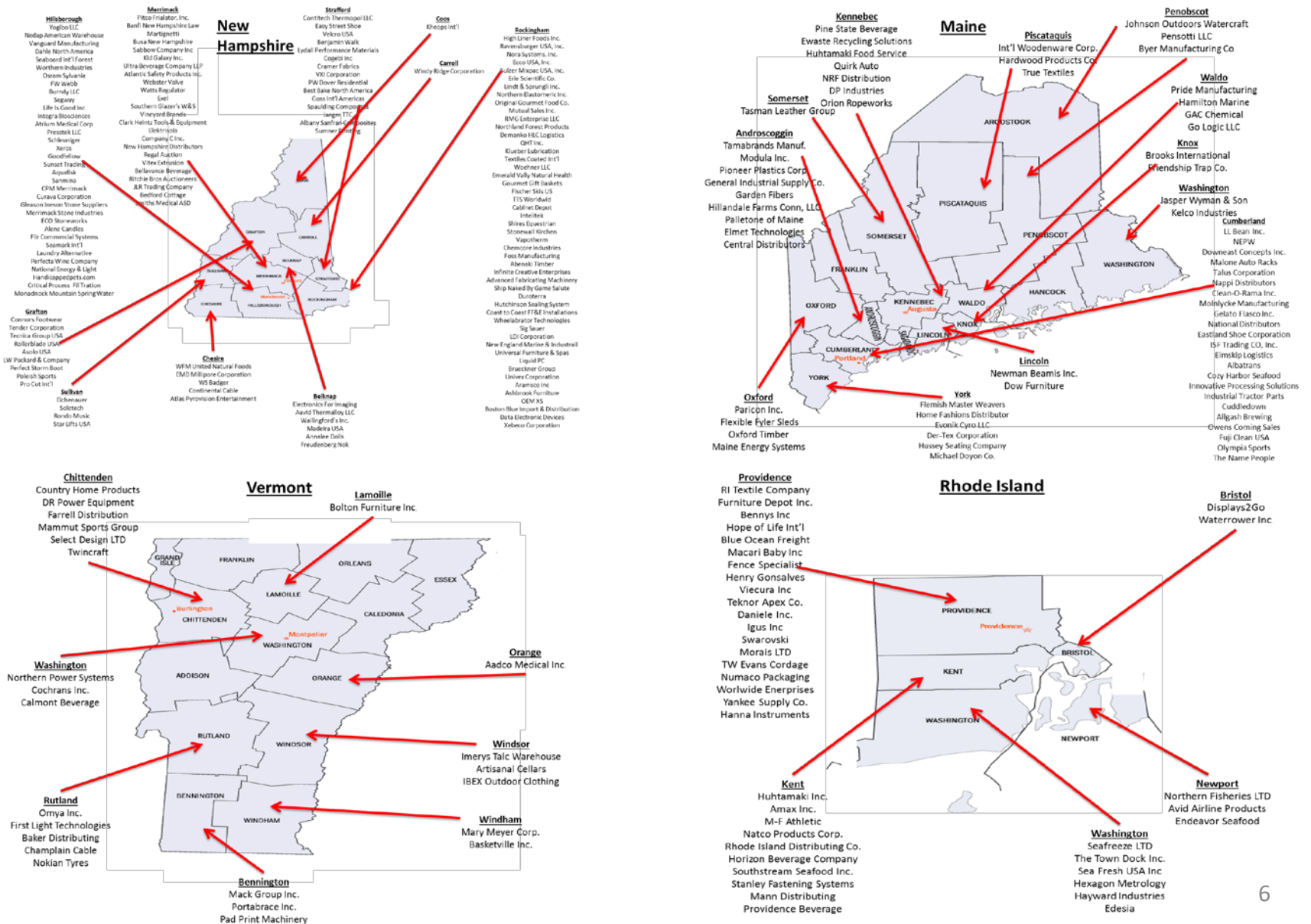


- **Global access for the area's businesses and industry as well as its 14 million consumers**
 - Shipping Lines: MSC, Maersk, Ocean Alliance, THE Alliance
 - Weekly Service to/from Asia, North Europe, Mediterranean and Latin America
 - 1/3 of New England bound cargo moves through Conley
 - Efficient connectivity to interstate highway system
- **Center of international commerce**
 - Top Imports: Seafood, Furniture, Beverages & Spirits, Plastics
 - Top Exports: Paper, Logs & Lumber, Scrap Metal, Seafood
 - Import To Export Ratio = 1.4:1
- **A diverse collection of companies use Conley Terminal to import and export their products**
 - Top Customers: IFP (Kraft), America Chung Nam, Schnitzer Steel, Heineken, Christmas Tree Shops, BJ's Wholesale Club, Ogo Fibers, Ocean Spray, Jordan's Furniture

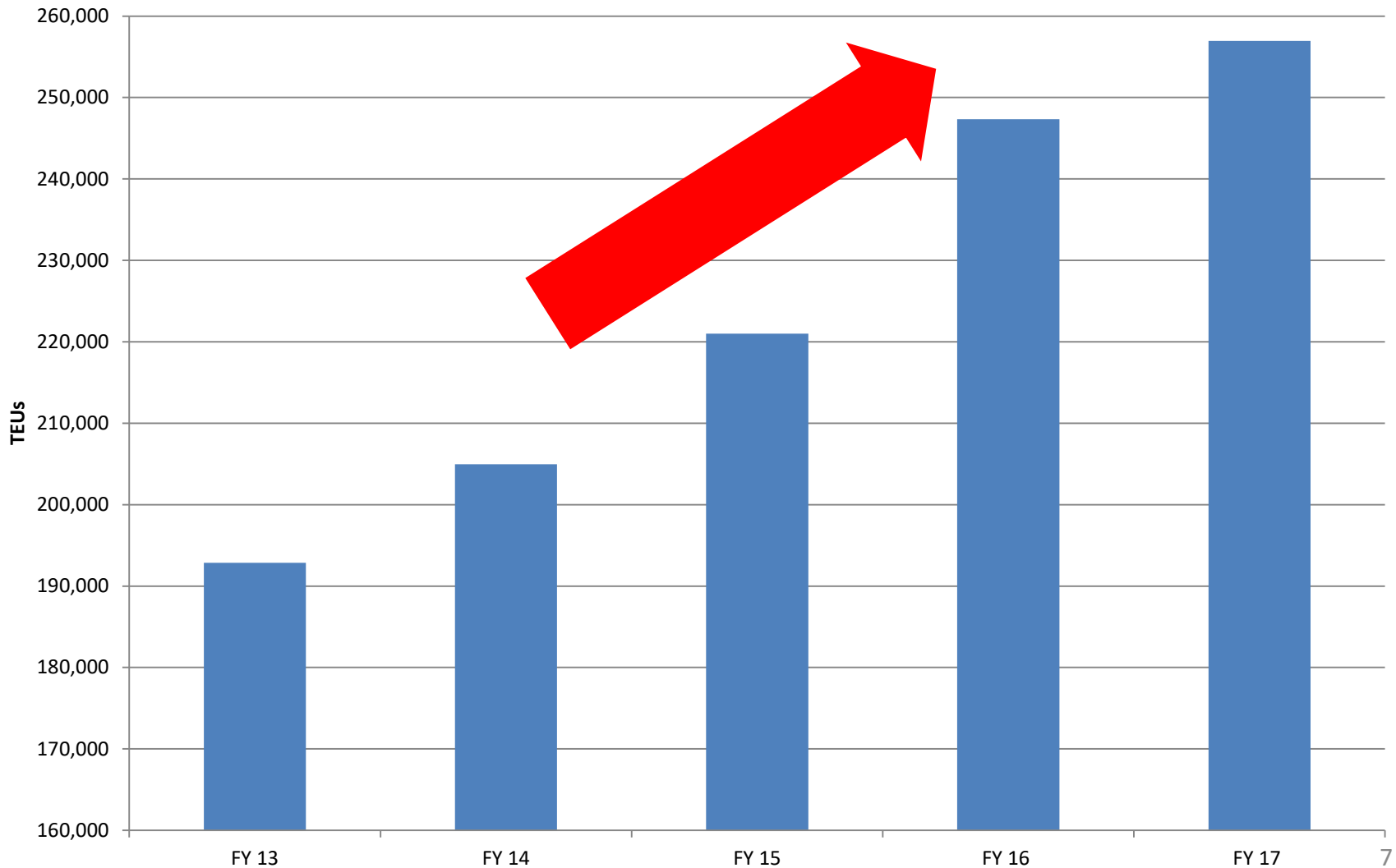
Conley Terminal Keeps MA Businesses Competitive



And serves shippers across New England

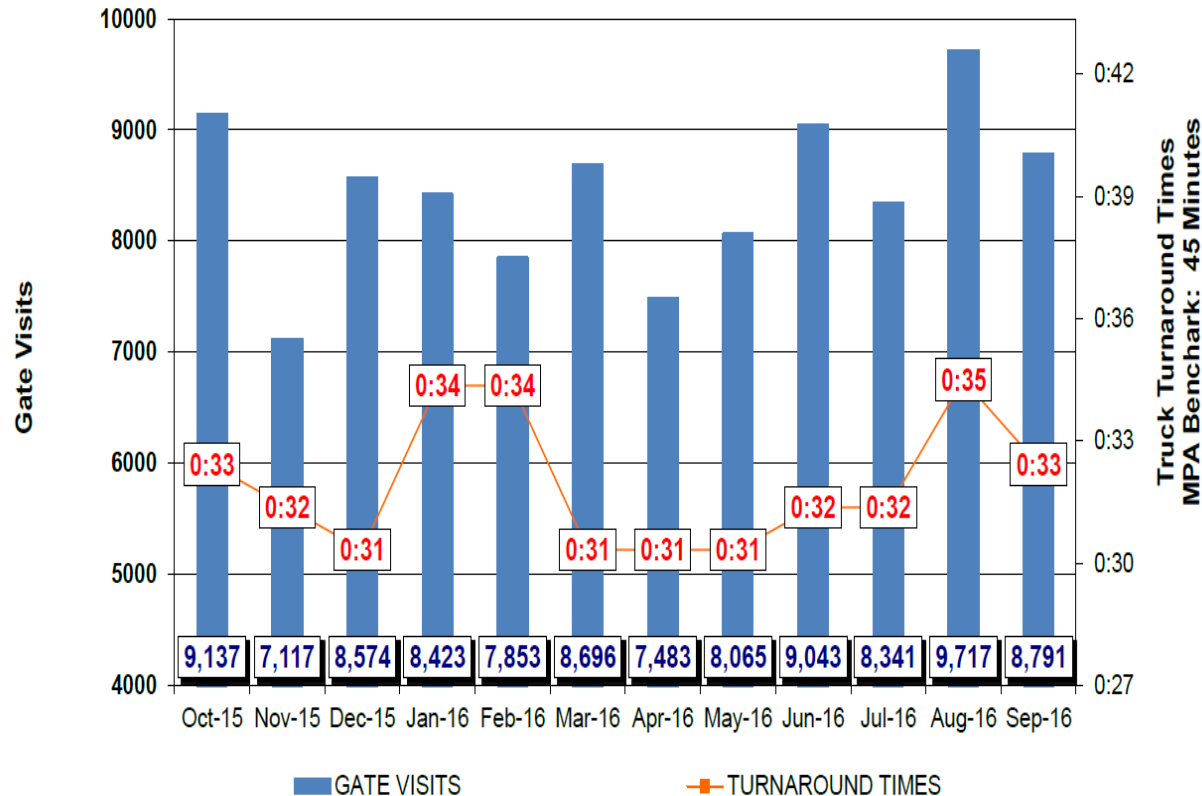


In FY17 Conley Terminal set its third consecutive record for volume



Lack of Congestion:

Shippers can get their cargo when they need it



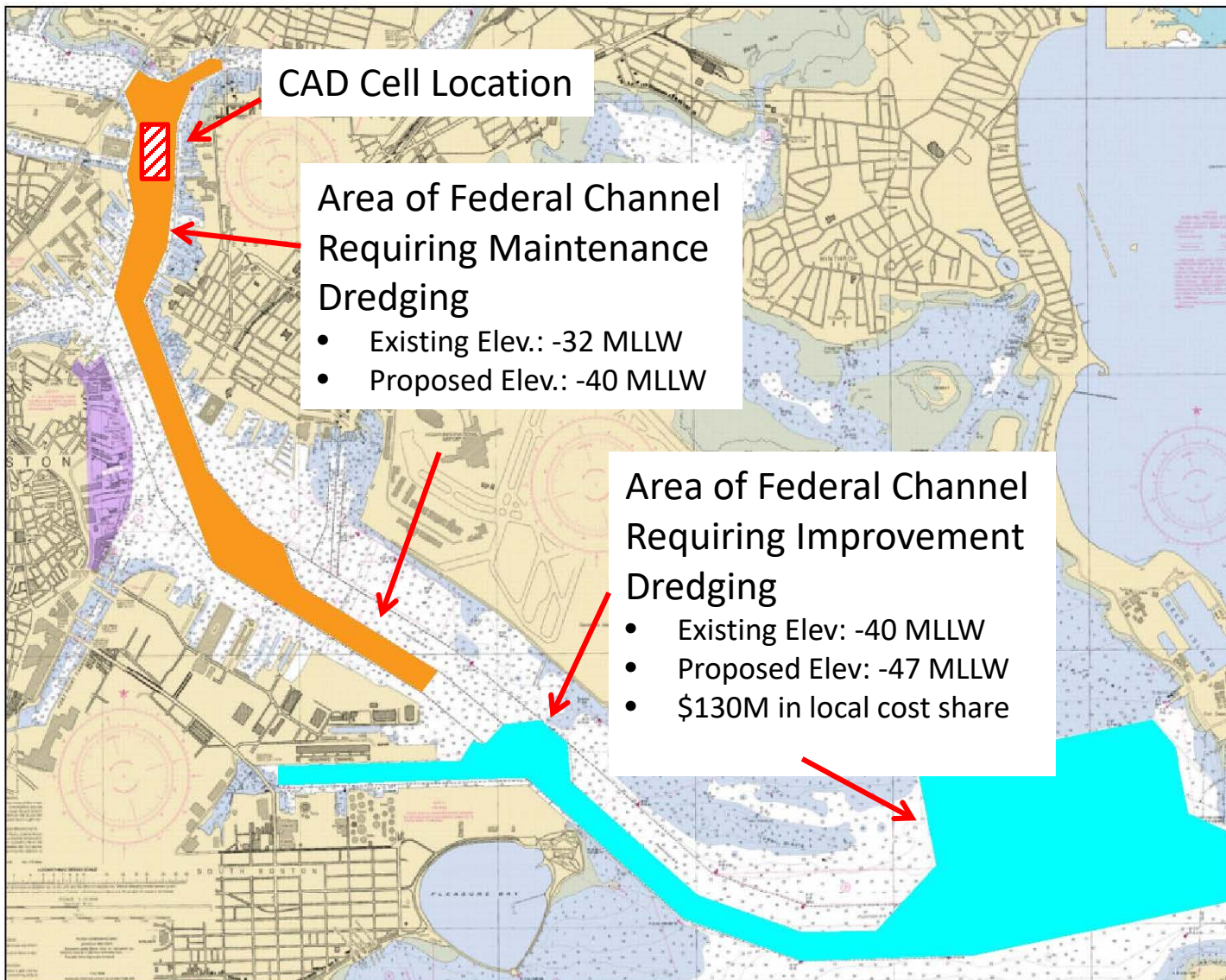
A gate visit is defined as a truck entering Conley Terminal to pickup and/or deliver a load. One visit may result in multiple transactions.

- Average truck turnaround times at Conley Container Terminal during the past 12 months were approximately 32 minutes

Last summer, 8,500 TEU ships started calling Conley weekly



Maintenance Dredging began in July; Improvement Dredging slated to begin this Fall



President's Budget: \$58M Included for Dredging The Boston Globe

Savannah, Boston seaports beat competitors in Trump budget



DAVID L. RYAN/GLOBE STAFF/FILE 2012

By Russ Bynum | ASSOCIATED PRESS MAY 24, 2017

Ports across the U.S. East and Gulf coasts are racing to make room for bigger cargo ships now arriving through an expanded Panama Canal. Trump's fiscal 2018 budget proposal seeks funding for only two of them: \$50 million toward dredging the shipping channel to the Port of Savannah, Georgia, and \$58 million to start deepening Boston harbor.

Conley Terminal Planned Revitalization & Modernization

Dedicated Freight Corridor

**New Berth With 3 New Cranes
(\$107.5M from Economic
Development Bill)**

**Existing Terminal
(\$42M FASTLANE
Grant)**

Buffer Open Space



Technology Advancing at Conley Terminal

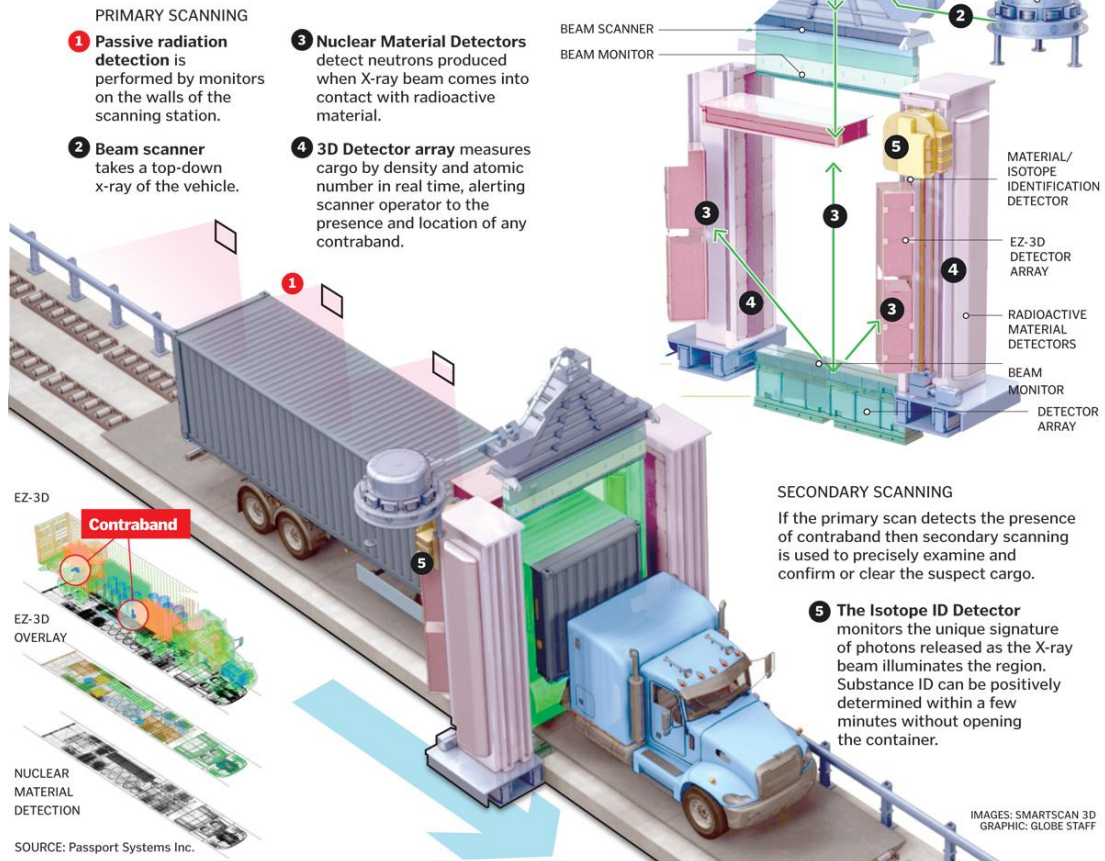
The Boston Globe

Port of Boston security gets big helping scan

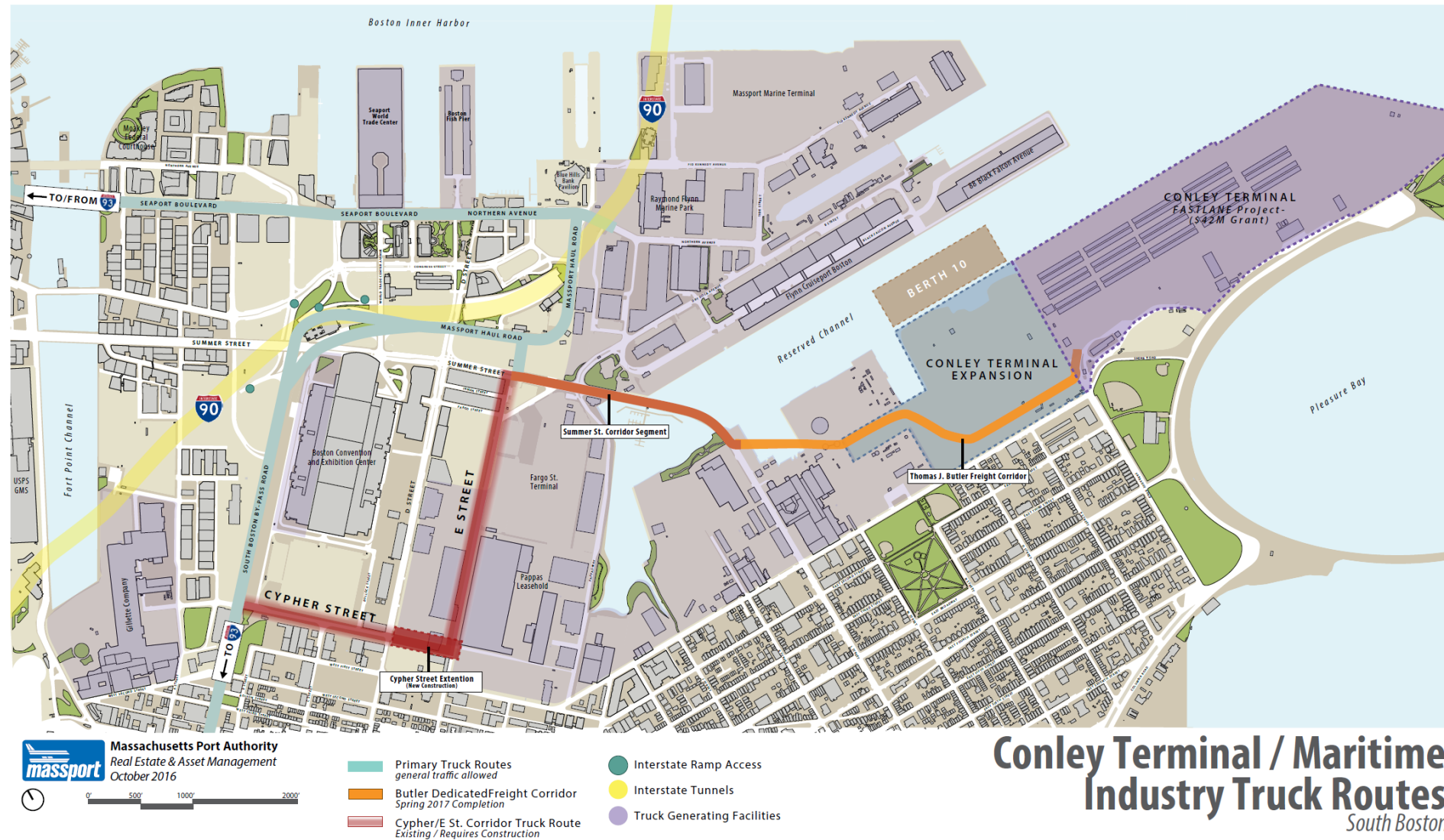
By Hiawatha Bray | GLOBE STAFF FEBRUARY 03, 2016

INSIDE THE AUTOMATED CARGO INSPECTION SYSTEM

The driver pulls the truck into the Smartscan system then leaves the truck before the rigorous scanning process begins.



Over 6,000 Daily Truck Trips in the Seaport, Need for Truck Routes and Cypher and E Street Connection



Questions?