



**CALLAN**  
**MARINE**

SEA TO SHORE RESULTS

# Equipment, Capabilities and Leadership Team.

*Presented by*

**Mr. Ancil Taylor**

November 13, 2019

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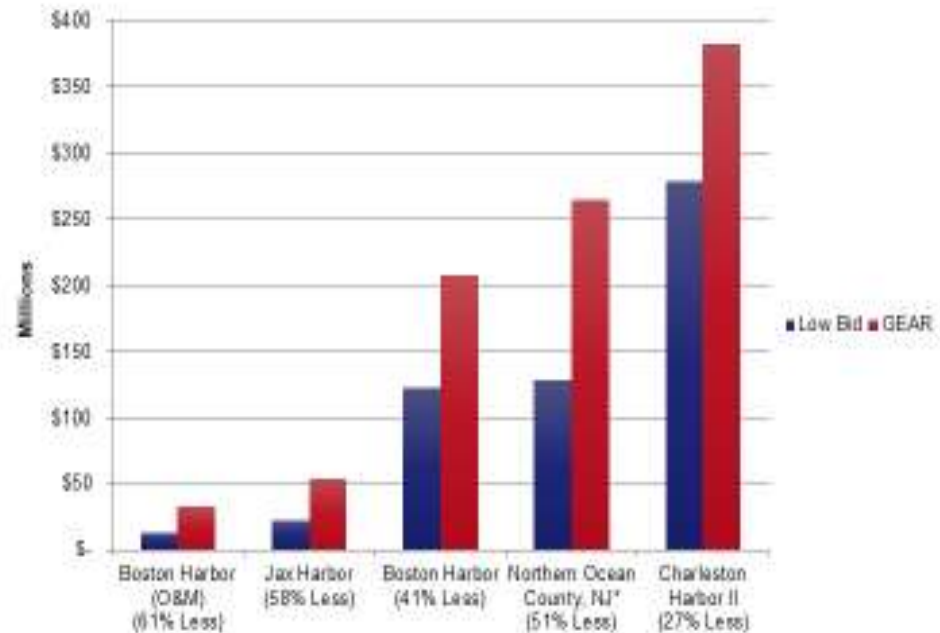
# United States Dredging Industry

## U.S. Dredging Industry Delivers the Mission with Fierce Competition & Huge Savings for Taxpayers

### The Facts - (FY18)

- Private Sector Dredging Companies below the Government Estimated Awardable Range (GEAR) 94% of the time.
- \$667 Million in Savings to the Nation & Taxpayers / an Avg. of 33% Savings per Project
- 56 Companies Awarded Federal Dredging Projects
- 89 Companies Bid on Federal Dredging Projects

### Price Comparison on Recent Projects



Data Source: Dredging Contractors of America

\* Coastal Storm Damage Reduction Project



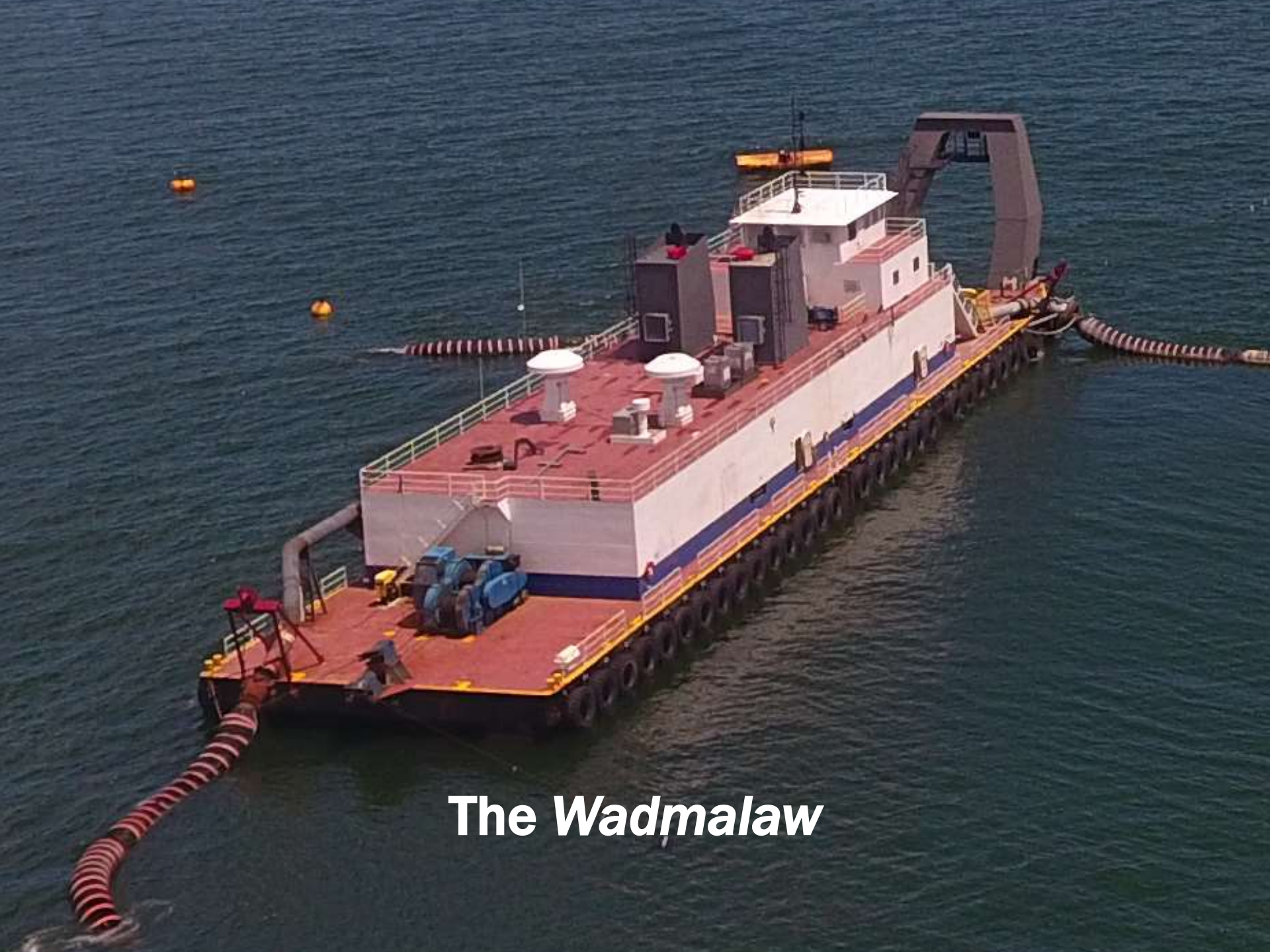
***The Ellis Island***



***The Magdalen***



***The Robert M. White***

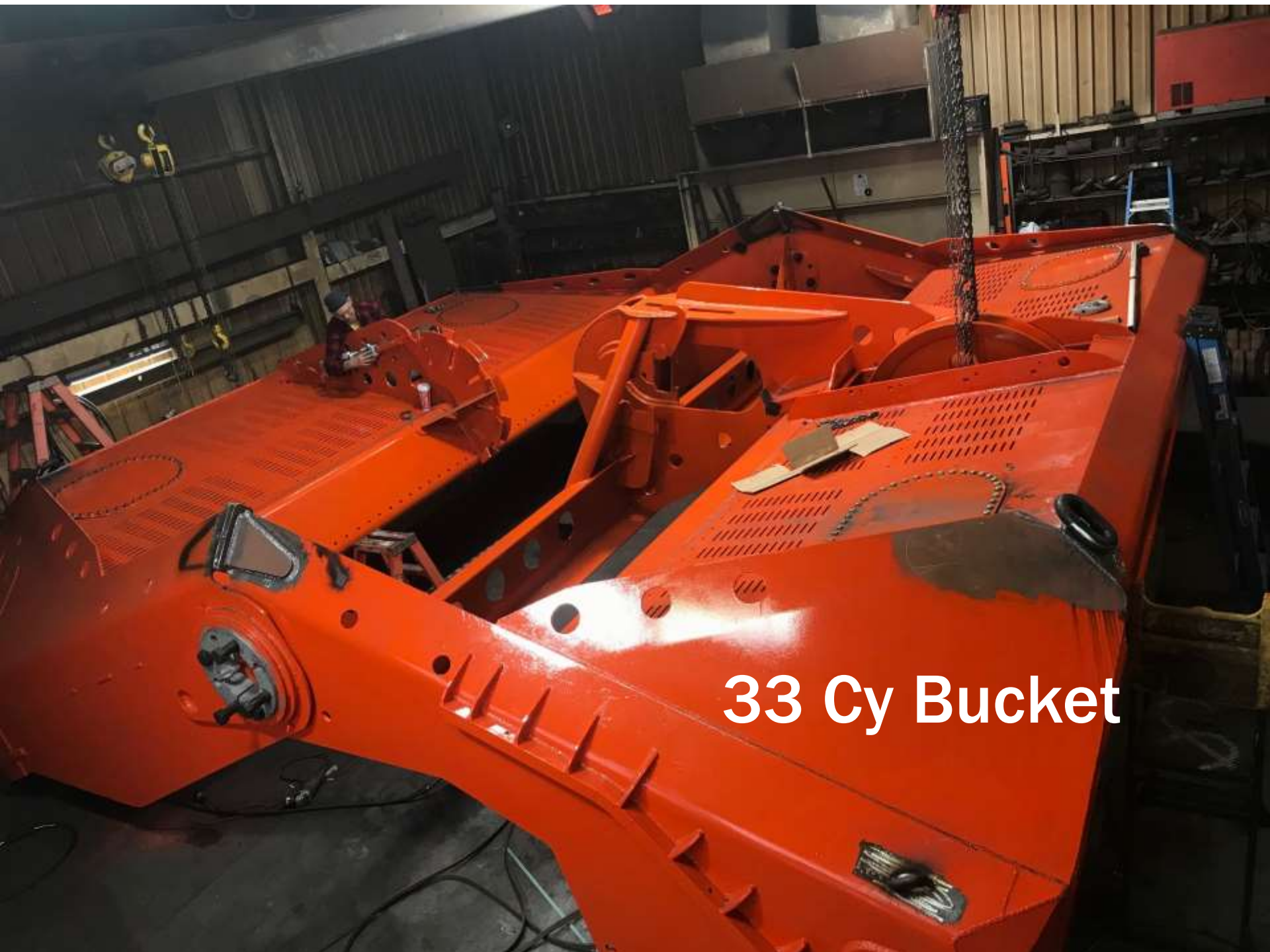


**The Wadmamalaw**

# The JS Chatry







**33 Cy Bucket**

## **Numerous New Ancillary Vessels**

***Industry has made additional capital investments in cranes, tugs, barges, scows, tender boats, survey vessels, boosters, pipeline, pontoons, etc.***



# The *General MacArthur*





**GENERAL MACARTHUR**  
GALVESTON TEXAS

# We are Supporting the Mission

- We are simply entrepreneurs
- Investors in our industry require
  - Predictability
    - HMTF (yes) ~~CR's (no)~~
  - Flexibility
    - We invest in equipment that meets the requirements of our regulations that deliver highest cost efficiency.
  - Accountability
    - Hold us accountable to the contract requirements.



# Safety

## Callan Safety Shamrock Program

### OUR SAFETY PILLARS AND PROMISES

**TRIR – 0.0 for over 5 years**  
**EMR - .90**

#### 7. Safety zone

##### The Three Safety Promises:

1. I promise to always wear my PPE.
2. I promise to never enter a confined space.
3. I promise to always look out for my team members.

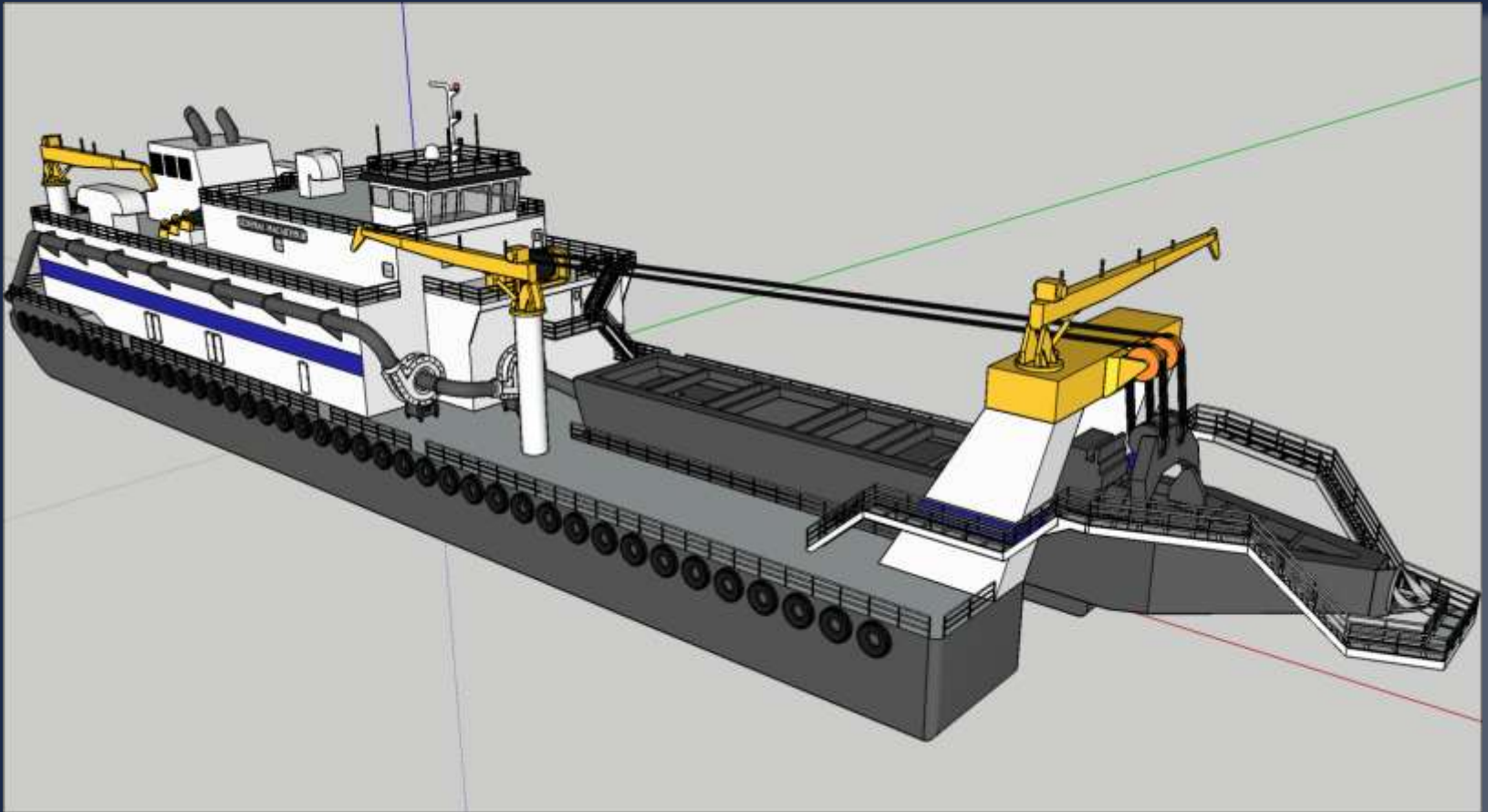


# Dredging Equipment

- **Cutter Suction Dredges**
  - *General Eisenhower*
  - *General Patton*
  - *General Pershing*
  - *General MacArthur*



# The CSD *General MacArthur*





# General MacArthur Specifications



- **Dimensions**
  - Length <sub>1</sub> 290 – 490 ft
  - Beam 72 ft
  - Depth 16 ft
  - Draft 8 - 11 ft

- **Operating Parameters**

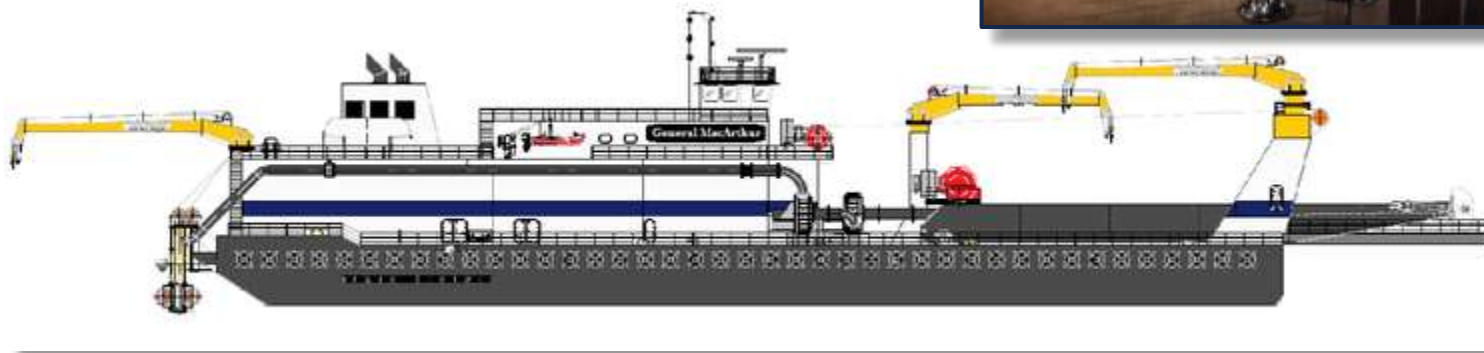
- Max Dredge Depth 95 -100 ft
- Min Dredge Depth 14 ft

<sub>1</sub> inshore Vs offshore configuration



# General MacArthur Specifications

- Accommodations
  - 34 beds (all staterooms with private bath)
  - Galley
  - Laundry Room
  - Fitness / Gym
  - TV / Recreation
  - Conference Room
  - Hospital
  - Officers' Private Offices



# Capabilities

- **Capital Dredging for Port / Channel Expansion**
- **Long Term IDIQ Dredging Maintenance**
- **Placement Area Construction and Management**
- **Beneficial Use Site Creation w/ Dredge Material**
- **Environmental Mitigation Bank Development**
- **Coastal Restoration / Beach Renourishment**



# Capabilities

- **Callan Acquired Experience exceeding 2 Billion USD in direct dredging related projects.**
- **Greater than Three Hundred Thirty Years of combined dredging and marine construction experience across the globe.**
- **“State of the Art” Dredging science and dredge automation.**



# Leadership

- Callan Marine is building <https://www.callanmarineltd.com/>
- Significant Team Strength through the
  - Acquisition of Bean Coastal.
  - Rebuilding the synergy that successfully served The Bean Companies for over 80 years in North America.



# Maxie McGuire

President (6 years)



- **Previous 28 years**

**Principal – Fathom Technologies** (Dredging, Civil Construction, Decommissioning, and Consulting)

**Project Manager - C.F. Bean LLC & Bean Dredging LLC**

**US Army Corps of Engineers** (New Orleans District)

**US Air Force Veteran** (Operation Desert Storm)



# Ancil Taylor

## Executive Vice President



- Previous 41 years – Vice President of C.F. Bean LLC & Bean Dredging LLC

Manager of Dredging Operations

Manager of Estimating, Business Development

Manager of Production Engineering

Dredge Science Training in The Netherlands



# Kevin Pearse

## Operations Manager – Callan Marine

Previous 20 Years - Dredging and Marine Construction experience

Operation roles have included: Project Engineer, Project Superintendent and Project Management  
Projects Worked: Marsh Creation, Beach Renourishment, Capital Channel Deepening, Ship Berth Expansion and New Build







# QUESTIONS



**CALLAN**  
**MARINE**

SEA TO SHORE RESULTS



**[www.CallanMarineLtd.com](http://www.CallanMarineLtd.com)**  
**409.762.0124**

P.O. BOX 17017  
GALVESTON, TX 77552

